



YOUR ENERGY, OUR PEOPLE.



# COMPANY

The Manning Department is part of the Fratelli Cosulich Company, trading since 1857 in Shipping, Bunkers, Transportation and Logistics. The HR activities started in 1948.

**We are more than a simple workforce agency;** every commission, starting from the personnel selection to the payroll, is assigned to a designated team of experts.

Our **highly flexible internal management software** is regularly updated and fully adaptable for our client's requirements. Additionally, it manages all operations with NO DELAYS and always selects the right/appropriate candidate. Our **travel agency**, our **global network** of collaborators and our **internal insurance Company**, guarantee worldwide assistance at all times.

## CERTIFIED QUALITY ASSURANCE

In accordance with **MLC**, we are certified and comply with the Standard for Quality Management System of Seafarer Manning Offices (regulation 1.4 of the Maritime Labour Convention).

Our management system is regularly audited and certified by **RINA**, as per the Requirements of the standard **ISO 9001:2015**.



At Fratelli Cosulich we are committed to ensuring the security and protection of the personal information. That is why we comply with EU General Data Protection Regulation (GDPR).



# SERVICES

Our assistance does not stop at the selection of the candidate. Our clients can count on us for the entirety of the working relationship with our professionals. Because the services we offer have been developed and selected during our long 70 years of experience, we are confident of their efficiency in supporting the client throughout and in every aspect.

We firmly believe that **excellence lies in the details** and we always do our utmost to provide the best quality service possible, **built on strong ethical principles**.



## SCREENING

Screening, Interviewing, Reference Checking, Selection & Proposal of CV's of Candidates to Owners/Managers.



## HIRING & DOCUMENT CONTROL

With high security systems in place, our HR department can efficiently manage documents.



## MEDICAL FACILITIES

We can book medical examinations worldwide with audited physicians both in clinics for professional and maritime medicine.



## TRAINING

Managing training and refresher courses as per Company requirements.



## FLAG DOCUMENTS & VISA

Our excellent relations with various consulates and maritime authorities allow us to obtain the requested services in reasonable time.



## TRAVEL ARRANGEMENTS

Our internal travel agency provides 24/7 assistance.



## CERTIFICATES VERIFICATION

Verifying of IMO, GMDSS, DP, OPITO and other Certificates at the competent Authorities.



## PAYROLL

Timesheet verification and payment of wages, including social contributions, if due.



## CREW CHANGE PLANNING

Organisation of the rotation program, according to the client's needs.



## LEGAL ASSISTANCE

We support our clients in case of legal actions.



## INSURANCE

We provide our crew with MLC compliant insurance. We also have an internal insurance company "Cosulich Assicurazioni".

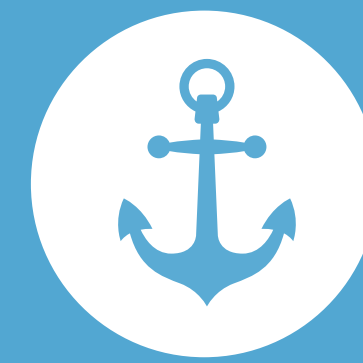


## OFFICES WORLDWIDE

Our offices and our associate offices are all over the globe, giving us a worldwide reach, in continuous expansion.



# CATEGORIES



## MARITIME

The maritime industry engages with many different realms who require qualified personnel with specific certifications.

Our clients have been choosing us over the years, for our **broad choice of candidates**, for **our knowledge in maritime recruitment**, developed whilst working with the major companies of the business and our **efficiency** in covering **all the ranks**.

We are capable of crewing a ship, starting from the deck cadet to the captain, from the oiler to the chief engineer.

**We validate all our candidates' background experience.**

11400

PEOPLE  
IN OUR DATABASE

69% HAVE TAKEN ADVANTAGE  
OF OUR SERVICE

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### The main areas of employment are:

Supply Vessels, Anchor Handling Tug Supply, New generation Supply Vessels, Dive Support Vessels, ROV, Crew Boats, Pipe Layering, Ferries, Ro-Ro, Bulk Carriers, Containers, Tankers, Cruise Ships, FPSO, FRSU, Oil Tankers, Gas Carriers, Yachts, Exploration Vessels, Ice Breakers, Dredgers, Jack-ups and many other kind of watercrafts.

# CATEGORIES



## OIL&GAS

For every major category of the sector (**drilling, construction and production**), we have all the white-collar and blue-collar personnel to guarantee compliance in every activity.

We are able to identify the most suitable candidate for the opening roles. Whether it is electrician, pipeline welding operator, painter or cyber chair driller, all our staff have validated experience. Our clients can also rely on us for ambitious projects of talent spotting, recruitment campaigns.



67% HAVE TAKEN ADVANTAGE  
OF OUR SERVICE

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### Currently our staff are employed for:

land & offshore oil rig jobs, Semi-submersibles, New generation Drillships, Jack-ups, Pipe Layers, Cable Layers, Heavy Lift, Derrick Lay Barges, Crane Vessels, FPSO, FRSU, Oil Tankers, Gas Carriers and other structures, including Shipyards.

# CATEGORIES



## CATERING

Our professionals can work **any setting on land or at sea.**

They can satisfy every requirement relevant to Hospitality and Catering. We spare no effort when selecting the most suitable candidates to uphold the standard set by the client; who knows it is vital to guarantee a **high level of customer satisfaction**, quality of the service and a wide selection of food.

Crew and guests must feel at home, which is why all our professionals are aware and respectful of all religious dietary guidelines and restrictions.



78% HAVE TAKEN ADVANTAGE  
OF OUR SERVICE

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### At this time, our professionals have experience with:

Hospitality, Canteen catering jobs, High-end Restaurants, Accommodation Barges and Accommodation Camps, Offshore Production Platforms, Semi-submersibles, Jack-ups, Pipe Layer, Ferries, Ro-Ro, Bulk Carriers, Container Ships, Cruise Ships, Yachts, Supply Vessels, FPSO, FRSU, Oil Tankers, Gas Carriers and other passenger and cargo transport watercrafts.



**Fratelli Cosulich S.p.A.**  
**Manning Department**

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